

Full year results and operations review - June 2007

Mobiles

	Year ended 30 June			
	2007 \$m	2006 \$m	Change \$m	2007/2006 (% change)
Access fees and call charges (i)	2,682	2,684	(2)	(0.1%)
International roaming	327	266	61	22.9%
Mobile messagebank®	231	198	33	16.7%
Mobile data				
- Short message service (SMS) (ii)	641	494	147	29.8%
- Non SMS data (i)(iii)	458	238	220	92.4%
Total mobile data (i)	1,099	732	367	50.1%
Total mobile services revenue - retail	4,339	3,880	459	11.8%
Mobile services revenue - mobiles interconnection	593	623	(30)	(4.8%)
Total mobile services revenue - retail & interconnection	4,932	4,503	429	9.5%
Mobile services revenue - wholesale	51	36	15	41.7%
Total mobile services revenue	4,983	4,539	444	9.8%
Mobile handset sales	718	467	251	53.7%
Total mobile revenue	5,701	5,006	695	13.9%
3GSM mobile SIO (thousands) (iv)	2,003	317	1,686	531.9%
2GSM mobile SIO (thousands) (v)	5,947	6,468	(521)	(8.1%)
CDMA mobile SIO (thousands) (v)	1,262	1,744	(482)	(27.6%)
Total mobile SIO (thousands) (v)	9,212	8,529	683	8.0%
Average 3GSM revenue per user per month \$'s	74.25	n/m	n/m	n/m
Average 2GSM revenue per user per month \$'s	35.30	39.42	(4.12)	(10.5%)
Average CDMA revenue per user per month \$'s	37.50	38.34	(0.84)	(2.2%)
Average revenue per user per month \$'s (including interconnection) (vi)	46.34	44.79	1.55	3.5%
Wireless broadband - SIO (thousands) (included in CDMA SIO & 3GSM above)	533	97	436	449.5%
Average revenue per user per month excluding wireless broadband \$'s	43.66	43.91	(0.25)	(0.6%)
Prepaid mobile SIO (thousands) (v)	3,697	3,597	100	2.8%
Postpaid mobile SIO (thousands)	5,515	4,932	583	11.8%
Total mobile SIO (thousands)	9,212	8,529	683	8.0%
Average prepaid revenue per user per month \$'s (excluding interconnection)	11.74	10.85	0.89	8.2%
Average postpaid revenue per user per month \$'s (excluding interconnection)	61.04	59.11	1.93	3.3%
CDMA wholesale mobile SIO (thousands)	64	73	(9)	(12.3%)
GSM wholesale mobile SIO (thousands)	67	46	21	45.7%
Total wholesale mobile SIO (thousands)	131	119	12	10.1%
Number of SMS sent (in millions) (ii)	4,902	3,019	1,883	62.4%
Deactivation rate	20.4%	23.4%		(3.0%)
Mobile voice telephone minutes (in millions)	8,640	7,361	1,279	17.4%
Average mobile data revenue per user per month \$'s (including SMS) (vii)	10.32	7.28	3.04	41.8%

Note: statistical data represents management's best estimates.

(i) Our comparatives for June 06 have been restated to reflect a reallocation of data revenues incorrectly classified as access and charges in the prior year.

(ii) Includes short messaging service (SMS) and multimedia messaging services (MMS)

(iii) Includes \$284 million of revenue (June 2006: \$91 million) relating to wireless broadband services (EVDO & HSDPA) and data packs (\$5 to \$179).

(iv) Total third generation ("3G") SIOs include 3GSM SIOs and our EVDO wireless broadband SIOs included in CDMA. The number of 3G SIOs are 2,117 thousand (3GSM: 2,003 thousand plus EVDO: 114 thousand).

(v) Prepaid SIOs in CDMA and 2GSM include SIOs that have completed their recharge only period or have been permanently suspended from operation but are yet to be removed from the subscriber base due to system limitations. Our SIO position taking into account these deactivations would bring our prepaid SIO base to 3,445 thousand or a 4.2% decline from June 2006. Our total SIO base would be 8,961 thousand with a 5.0% increase from June 2006. Our 2GSM SIO base would be 5,830 thousand or a 9.8% decline from June 2006 and our CDMA SIO base would be 1,126 thousand or a 35.4% decline from June 2006.

(vi) Average retail revenue per user per month is calculated using average retail SIOs and includes mobile data, messagebank® and roaming revenues. It excludes interconnection and wholesale revenue.

(vii) Includes mobile & broadband wireless revenues (EVDO & HSDPA) and data packs (\$5 to \$179).